



Improved Efficiency, Samindo's Profitability Soar in 2015

Jakarta, 15 March 2016 – PT Samindo Resources Tbk ("Company"), is one of the public companies (ticker code: MYOH) integrated coal provider of coal mining service, successfully closed the 2015 with very good result.

| Dalam USD, kecuali disebutkan lain | | | | In USD, unless otherwise stated |
|---|-------------|-------------|---|--------------------------------------|
| Angka-angka pada seluruh tabel dan grafik dalam | | | Numerical notations in all tables and graphs in | |
| laporan tahunan ini menggunakan notasi bahasa Indonesia | | | | this annual report are in Indonesian |
| URAIAN | 2014 | 2015 | Growth | DESCRIPTION |
| LAPORAN LABA RUGI & PENGHASILAN CONSOLID | | | | CONSOLIDATED STATEMENTS OF PROFIT |
| KOMPREHENSIF LAIN KONSOLIDASIAN | | | | OR LOSS & OTHER COMPREHENSIVE INCOME |
| Pendapatan | 254,494,805 | 226,332,334 | -11.1% | Revenue |
| Laba Bruto | 37,869,349 | 42,270,842 | 11.6% | Gross Profit |
| Laba Sebelum Pajak Penghasilan | 30,380,488 | 33,487,910 | 10.2% | Profit before Income Tax |
| Laba Tahun Berjalan | 22,580,872 | 24,732,565 | 9.5% | Profit for the Year |
| Laba yang Dapat di Atribusikan: | | | | Profit Attributable to: |
| Pemilik Entitas Induk | 22,542,569 | 24,685,343 | 9.5% | Owners of the Company |
| Kepentingan Nonpengendali | 38,303 | 47,222 | 23.3% | Non-controlling Interests |
| Margin Laba Bruto | 14.9% | 18.7% | 25.5% | Gross Profit Margin |
| Margin Laba Sebelum Pajak | 11.9% | 14.8% | 23.9% | Profit Before Income Tax Margin |
| Margin Laba Tahun Berjalan | 11.9% | 14.8% | 23.9% | Net Profit Margin |

The indication could be seen from the Company's profitability that grows confidently. The Company recorded a profit growth that could be attributable to the owners of the Company by 9.5% compare to last year. Profit the margin perspective, all Company's profit segments succeed in recording the margin growth above 20%. A remarkable achievement by the Company amidst the constant depreciated coal price.

The constant depreciated coal price is responded by the Company by preparing integrated improvement program relying on five major factors, i.e. People, Energy, Planning, Safety and Infrastructure. The Company's management realized the only effort that could be done to survive in such condition is by creating effective and efficient work process. This strategy proven successful in depressing the cost, as seen from the decrease of Company's cost of revenue components by -15%. Cost of material which is the main component of cost of revenue, contributed significantly on the decreased of Company's cost of revenue, by recording a negative growth by -32.6%.

Company's success in cost management proven positively to the amount of cash that soar up to 91.2%. The amount of cash that increased significantly automatically provide flexibility to the Company in

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satisfying the working capital and reduce the dependency for external funding. The indication is reflected in the decreased of Company's bank loan amounting to USD12million during 2015.

"The Company's positive performance feels different since the achievement by the Company is done in the mid of coal industry in its negative trend. Several companies having their business in the coal mining service even recorded a contrary performance", said Hananto Wibowo, the Company's Corporate Secretary. "We expect the Company's positive achievement may continue in 2016 and deliver high value add to the shareholders", added Hananto.

PT Samindo Resources Tbk in a glimpse

Samindo Resources is an investment holding company with core competency in rendering coal mining service in the regards to overburden removal and coal getting, coal hauling and geological mapping & drilling. As an investment holding company, Samindo runs its four production activities through four subsidiaries namely PT SIMS Jaya Kaltim, PT Trasindo Murni Perkasa, PT Samindo Utama Kaltim and PT Mintec Abadi.

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